



March 14, 2025

Brown County Clerk
200 S. Broadway #101
Brownwood, TX 76801

Subject: **Cover Stone Products / Hot Mix / Cold Mix Bid**

To Whom it may Concern:

Unique Paving Materials Corp. is only bidding Cold Mix and we are pleased to submit the following bid prices:

Pick-Up Price	\$118.00/ton
Delivered Price - Precinct#1	\$152.40/ton
Delivered Price - Precinct#2	\$148.53/ton
Delivered Price - Precinct#3	\$149.39/ton
Delivered Price - Precinct#4	\$153.05/ton

Delivered price is a 25 ton minimum.

Plant location: Martin Marietta Materials 1795 TX-101 Bridgeport, TX 76426

Product: UPM® High Performance Cold Mix

Contact Information:

Don Kautzman – Treasurer
Ph: 216-441-4880
Email: dkautzman@UniquePavingMaterials.com

Texas Account Executive: Marcus Bower Ph: 214-649-7439, Email:
mbower@UniquePavingMaterials.com

Thank you for the opportunity to bid.

Sincerely,

Don Kautzman
Treasurer

Enclosures

April 14, 2025
(Exhibit #15)

www.UniquePavingMaterials.com

3993 E. 93rd Street | Cleveland, OH 44105 | Phone 800.441.4880 | Fax 216.341.8514



QUALIFICATIONS, EXPERIENCE & REFERENCES

- 1) **Location:** Unique Paving Materials Corp's (Unique) headquarters is located in Cleveland, OH. Unique has 45 inventory locations across the USA including Blenders, Packagers, Warehouses and UPM® High Performance Cold Mix piles. The location that will be used to supply UPM® High Performance Cold Mix to Brown County, TX is located at Bridgeport, TX - Martin Marietta Materials 1795 TX-101 Bridgeport, TX 76426
- 2) **Contact Information:** Marc Bower – Unique Texas Account Executive Ph: 214-649-7439; email: mbower@UniquePavingMaterials.com . K3S, LLC Trucking company has agreed to deliver UPM® High Performance Cold Mix to Brown County Precincts. Order placement is either with Marc Bower or direct to our customer service at 216-441-4880 or CS@UniquePavingMaterials.com
- 3) **Company History & Texas Customers:**
 - Unique has been a Manufacturer & Distributor of Pavement Preservation Products since 1959 through its original company Hy-Grade Corporation.
 - In 1988 Letizia Corp, was created and in 2002 merged with Hy-Grade Corp. and changed its name to Unique Paving Materials Corp. Our roots trace back to 1959.
 - Unique's products are sold to Producers, Distributors, and direct to Retail Customers including the Federal Government, States, Counties, Cities, Townships, Villages, Municipalities, Departments of Transportation, Turnpike Commissions, Bridge Authorities, Parks, Recreation Departments, and many more.
 - UPM® was named the "control material" in the Federal Government sponsored Strategic Highway Research Program (SHRP) that was the largest pothole patching material study ever performed
 - Unique's products are sold coast to coast and internationally.
 - Unique has over 2,400 customers.
 - Unique products are approved by the Texas Department of Transportation (TXDOT). Our UPM® Permanent Pavement Repair Material is currently or has been purchased by the following Texas Municipalities:
 - **City of Dallas, TX Streets & Utilities** – Have won bid last 12 years; Adenia Clark – Sr. Buyer; Adenia.clark@dallascityhall.com 214-671-9298
 - **City of Abilene, TX**, Rodney Abila – Buyer Rodney.abila@abilenetx.gov or 325-676-6047
 - **City of Arlington, TX**, Richard Carmichael – Contract Administrator; Richard.Carmichael@arlingtontx.gov or 817-459-5437
 - **Denton County, TX Road & Bridge**; Kimberly Stallo – Contract Administrator; Kimberly.Stallo@dentoncounty.gov or 940-349-3137



BROWN COUNTY, TEXAS
BID SHEET – ROAD MATERIALS
MARCH 2025
PRICE PER TON OR YARD

All materials are to be hauled by the County Precincts. Delivery should not be included in the bid.

Prices should be furnished for the following materials:

Base-commercial	<u>No Bid</u>	per	<u>No Bid</u>
Base-		per	
Rock – oversized 2-4"		per	
Rock – oversized 4-8"		per	
Rock – misc. rip rap		per	
Rock – Grade 3		per	
Rock - Grade 4		per	
Rock – Grade 5		per	
Chat		per	
Caliche		per	
Sand		per	
Cold Mix Asphalt	<u>Pick-Up \$118.00</u>	per <u>TON</u>	<u>PLEASE SEE ATTACHED FOR DELIVERED PRICE</u>
Hot Mix Asphalt	<u>No Bid</u>	per <u>No Bid</u>	

By the signature below, the bidder hereby certifies that neither the bidder nor the firm, corporation, partnership, or institution represented by the bidder, or anyone acting for such firm, corporation, partnership, or institution has violated the Antitrust Laws of the State, codified in Section 15.01, et. Seg., Texas Business and Commerce Codes, or the Federal Antitrust Laws, nor communicated directly or indirectly the bid made to any competitor or any other person engaged in each line of business.

Company Representative Signature: Donald Kautzman

Company Representative Name: DONALD KAUTZMAN

Company Representative Title: TREASURER

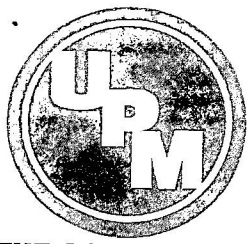
Company Name: UNIQUE PAVING MATERIALS CORP

Company Address: 3993 E 93RD STREET CLEVELAND, OH 44105

Contact Phone Number: 216-441-4820

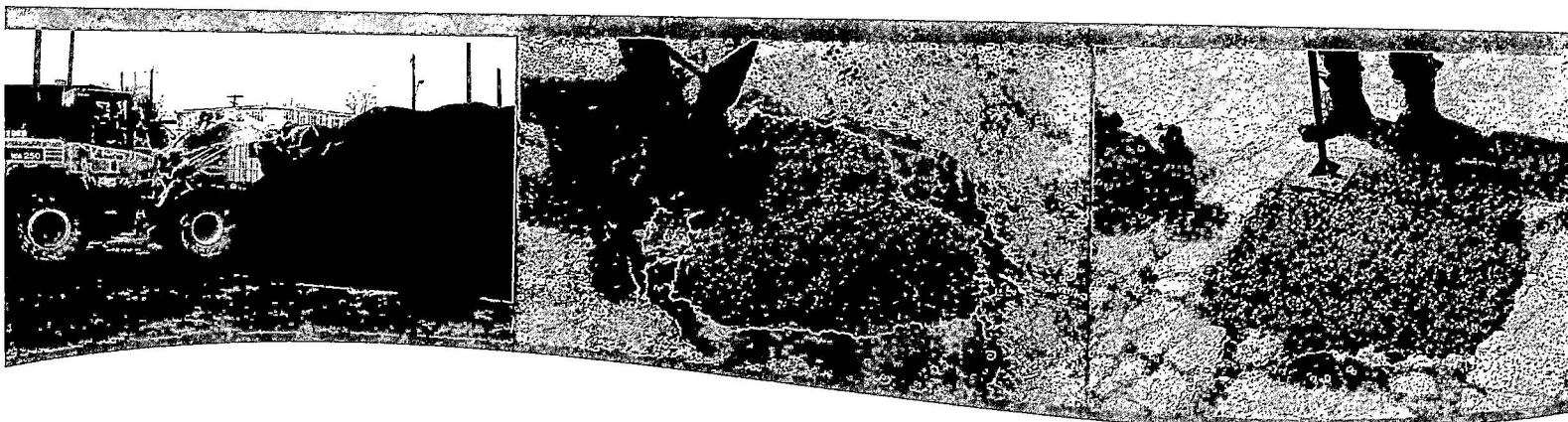
Date: March 14, 2025

PLANT LOCATION: MARTIN MARIETTA MATERIALS
1795 TX-101 BRIDGEPORT, TX 76426



UNIQUE, The Industry Leader

UPM® Mix: The Best in Permanent Pavement Repair



UPM® Cold Mix is the Benchmark Other Cold Mix Providers Try to Emulate

While many cold mix suppliers falsely claim their product is comparable to UPM® mix, none have been able to match the high-performance of our cold mix asphalt.

UNIQUE's proprietary additives and stringent quality control procedures for producing **UPM** mix ensure that you get a pavement repair solution that will outlast the surrounding pavement. **We guarantee it!**



ALL WEATHER SOLUTIONS

We Define UPM® Cold Mix Quality as Guaranteed Performance

When too much emphasis is placed on producing the cheapest cold mix, performance suffers.

Our customers see the value and savings in higher quality material that works permanently versus buying the cheapest material, then having to spend more to repair the same holes over and over.

UPM® mix is the only real high-performance cold mix you can use to permanently repair potholes in any climate.

How Does Your Current Cold Mix Stand up to UPM® Mix?

- › Ongoing support for the life of the material
- › Reduces total repair costs
- › Nationwide field support
- › Region-specific formulations that ensure **UPM** mix works
- › On-site training in best repair practices
- › Unmatched quality control in every mix
- › Warranty—guaranteed high performance

UPM® mix can reduce your total repair costs by delivering more value in a material that lasts.



**ROADS • BRIDGES • DRIVEWAYS • UTILITY CUTS
HIGHWAYS • RAILROAD CROSSINGS
PARKING LOTS • CART PATHS**



THE GOOD STUFF
Repair Material

UPM® Cold Mix High-Performance

by Design

It Starts with Quality Rock

All raw materials we use in making UPM® mix are selected to meet our stringent quality standards.

Lab Testing Mix Formulation

The UNIQUE lab considers specific aggregate characteristics and regional elements to design a customized formulation. The result is a region-specific mix that works every time.

Mix is Tested Before you Use it

Before a mix can be certified as UPM® cold mix, it must undergo rigorous testing in our lab as well as in the field.

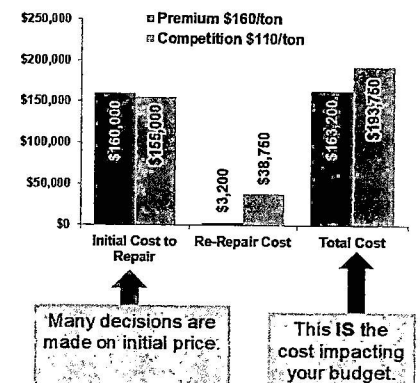
UNIQUE stands behind every pound of **UPM** mix, every time.

UPM® COLD MIX COST ANALYSIS FOR POTHOLE REPAIRS

Premium Permanent Pavement Repair Material Compared to Competitive Cold Mix

Components of Total Cost	Premium		Competition	
	Initial Repair	Re-Repair	Initial Repair	Re-Repair
Cold Mix price, \$/ton	\$160.00	\$160.00	\$110.00	\$110.00
Cold Mix usage, total tons/Year	100	2	100	25
Cold Mix usage, tons/month	8	0	8	2
Cold Mix pounds/pothole	50	50	50	50
Cold Mix Survivability	98%	98%	75%	75%
Labor Cost per person, \$/hour	\$35.00	\$35.00	\$35.00	\$35.00
Equip/Fuel Cost, \$/hr	\$40.00	\$40.00	\$40.00	\$40.00
Number of Crews	2	2	2	2
Men per Crew	4	4	4	4
Potholes repaired per hour	10	10	10	10
70% Labor Cost/Pothole, \$	\$28.00	\$28.00	\$28.00	\$28.00
20% Equip/Fuel Cost/Pothole, \$	\$8.00	\$8.00	\$8.00	\$8.00
10% Material Cost/Pothole, \$	\$4.00	\$4.00	\$2.75	\$2.75
Total Cost of Single Pothole	\$40.00	\$40.00	\$38.75	\$38.75
Potholes/month	333	7	333	83
Potholes/year	4,000	80	4,000	1,000
Initial Cost to Repair	\$160,000		\$155,000	
Re-repair Cost, \$/Year		\$3,200		\$38,750
Tons of Cold Mix required	102		125	
Re-repairs will exceed maintenance resources				
Initial Cost Savings to Repair using Premium mix			-\$5,000	
Savings using Premium mix, based on Re-repairs			\$35,550	
Total Saving using Premium			\$30,550	

Cold Mix Source	Initial Cost to Repair	Re-Repair Cost	Total Cost
Premium \$160/ton	\$160,000	\$3,200	\$163,200
Competition \$110/ton	\$155,000	\$38,750	\$193,750
TOTAL Saving with Premium mix			\$30,550
Saving			16%



UPM® mix is available in bulk per ton.

ROADS • BRIDGES • DRIVEWAYS • UTILITY CUTS • HIGHWAYS • RAILROAD CROSSINGS • PARKING LOTS • CART PATHS



800.441.4880 | 3993 E. 93rd Street, Cleveland, OH 44105
uniquepavingmaterials.com

UNIQUE
**ASPHALT
SOLUTIONS**

UNIQUE PAVING



MATERIALS CORP.

Permanent Pavement
Repair Material

HIGH PERFORMANCE GUARANTEE

UPM® COLD MIX IS GUARANTEED TO PERFORM AS FOLLOWS:

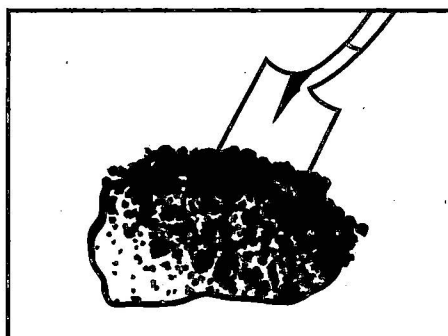
- Patches using **UPM** Permanent Pavement Repair Material will outlast the surrounding pavement when properly applied (see other side).
- Winter grades will remain workable for use in sub-freezing temperatures.
- No primer required.
- Will not bleed through hot mix overlays.

*If **UPM** cold mix does not meet these high-performance guidelines, UNIQUE Paving Materials Corp. will replace it.
We want our customers to be like our material - PERMANENT!*

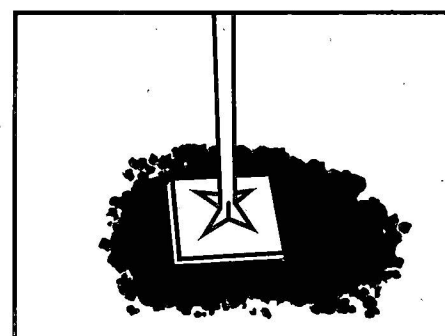
3 EASY STEPS TO PATCHING SUCCESS



PREPARE: Remove all loose dust, dirt and debris by sweeping with a broom.



APPLY: Shovel or pour UPM® mix into the hole. Level out 25% higher than the existing pavement to allow for compaction. If patch is deeper than 4", apply and compact in separate 2" layers. Apply only over a solid base.



COMPACT: Compact with a hand tamper, roller or plate compactor.

UPM® BULK STOCKPILING: Properly store UPM mix according to standard commercial practices.

- Place stockpile on a clean pad of asphalt or concrete and keep material from contamination.
- Dusty conditions will shorten UPM mix's stockpile life and may reduce workability.



UPM is a registered trademark of UNIQUE Paving Materials Corp.

CUSTOMER SERVICE

800-441-4880 | Fax: 877-689-8117

uniquepavingmaterials.com

PROUDLY MADE IN THE USA

The makers of UPM® mix
Unique
Paving Materials Corp.

Insert shipping document here.

ORIGIN ID:SKYA (216) 441-4880
LYNDA ENOCH
UNIQUE PAVING MATERIALS, INC.
3993 E. 93RD STREET

CLEVELAND, OH 44105
UNITED STATES US

SHIP DATE: 14MAR25
ACTWGT: 1.00 LB
CAD: 1264432/INET4535

BILL SENDER

TO BROWN COUNTY CLERK

200 S BROADWAY
#106

BROWNWOOD TX 76801

(216) 372-1123
INV:
PO:

REF:

DEPT:



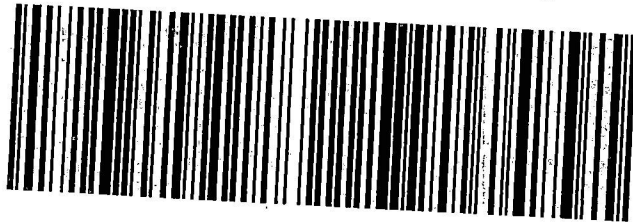
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MON - 17 MAR 5:00P
STANDARD OVERNIGHT

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76801

TX-US AUS



FedEx

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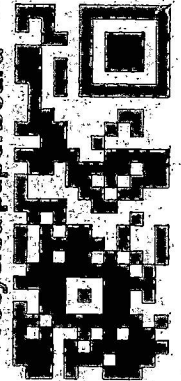
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STE 106
BROWNWOOD TX

a priority together.

recycled paper





3993 E. 93rd Street
Cleveland, Ohio 44105-4096

BROWN COUNTY CLERK
200 S. BROADWAY, #106
BROWNWOOD, TX 76801

BID: COVER STONE PRODUCTS
COLD MIX / HOT MIX
BID DUE: APRIL 4, 2025
ONLY BIDDING COLD MIX